

GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST Mission Oriented Business Integrated Services (MOBIS)



Contract Number:

GS-10F-0182W

Special Item Numbers:

874-1 Integrated Consulting Services
874-1 RC – (Recovery Purchasing)
874-6 Acquisition Management Support
874-6 RC – (Recovery Purchasing)
874-7 Integrated Business Program Support
Services
874-7 RC – (Recovery Purchasing)

Contract Period:

April 29, 2010–April 28, 2020 (Option Period 1)

Effective as of Modification:

PO-0008, Effective April 29, 2015

Type of Contractor:

Small Business, Veteran Owned Small Business,
Service-Disabled Veteran-Owned Small Business



Transformation Advisors Group, LLC

1616 Anderson Road
McLean, VA 22102

Phone: (703) 224-8831 Fax: (703) 418-0155

www.taateam.com



Contact for Contract Administration/
Authorized Negotiator: Campbell Shannon

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: GSAAdvantage.gov

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SECTION I CUSTOMER INFORMATION**1a. Table of Awarded Special Item Numbers (SINs)**

874-1, 874-1 RC Integrated Consulting Services

874-6, 874-6 RC Acquisition Management Support

874-7, 874-7 RC Integrated Business Program Support Services

1b. Lowest Price Model Number/Lowest Unit Price

Price shown in pricelist are net.

1c. Labor Category Descriptions

See Page 6

2. Maximum Order

The Maximum Order for SIN's 874-1, 874-6 and 874-7 is \$1 million. Orders exceeding the maximum order threshold may be placed in accordance with clause I-FSS-125, "Requirements Exceeding the Maximum Order (SEP 1999)."

3. Minimum Order

The minimum dollar value of orders to be issued is \$100.

4. Geographic Coverage

The geographic scope of this contract is domestic only.

5. Point(s) of Production (City, County, and State or Foreign Country)

McLean, VA

6. Statement on Net Price

Prices shown in pricelist are net. Discounts have already been deducted.

7. Quantity Discount

No quantity discounts.

8. Prompt Payment Terms

NET 30 days

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are not accepted above the micro-purchase threshold.

10. Foreign Items (List items by country)

None

- 11a. Time of Delivery:** To be negotiated per each delivery order between contracting activity and contractor.
- 11b. Expedited Delivery:** To be negotiated per each delivery order between contracting activity and contractor.
- 11c. Overnight and 2-day delivery:** Not Applicable
- 11d. Urgent Requirements:** Contact Transformation Advisors Group, LLC for urgent requirements.
- 12. FOB Points**
Destination
- 13. Ordering Address**
Transformation Advisors Group, LLC
1616 Anderson Road
McLean, VA 22102

Telephone: (703) 224-8831
FAX: (703) 418-0155
E-Mail: Campbell.shannon@taateam.com
Web Site: www.taateam.com
- 14. Payment Address**
Transformation Advisors Group, LLC
1616 Anderson Road
McLean, VA 22102
- 15. Warranty Provision**
Not Applicable
- 16. Export Packing Changes**
Not Applicable
- 17. Terms and conditions of Government commercial purchase card acceptance**
Not Applicable.
- 18. Terms and conditions of Government rental, maintenance, and repair**
Not Applicable
- 19. Terms and conditions of installation**
Not applicable

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- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices**
Not applicable
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points**
Not applicable
- 22. List of participating dealers**
Not applicable
- 23. Preventive maintenance**
Not applicable
- 24a. Environmental Attributes**
Not Applicable
- 24b. Section 508 Compliance**
Not Applicable
- 25. Data Universal Number (DUNS) Number**
622383664
- 26. Registration in Central Contractor Registration (CCR) Database**
Transformation Advisors Group, LLC is registered in the Central Contractor Registration (CCR) Database.

SECTION II MOBIS PRICING AND LABOR CATEGORIES

SIN 874-1 Integrated Consulting Services, 874-6 Acquisition Management Support,
874-7 Integrated Business Program Support Services

<i>Labor Category</i>					
<i>Option 1</i>	<i>Year 1</i>	<i>Year 2</i>	<i>Year 3</i>	<i>Year 4</i>	<i>Year 5</i>
	<i>4/29/15 - 4/28/16</i>	<i>4/29/16 - 4/28/17</i>	<i>4/29/17 - 4/28/18</i>	<i>4/29/18 - 4/28/19</i>	<i>4/29/19 - 4/28/20</i>
Senior Officer	\$393.27	\$401.14	\$409.16	\$417.34	\$425.69
Officer	\$361.56	\$368.79	\$376.17	\$383.69	\$391.36
Executive	\$336.19	\$342.91	\$349.77	\$356.77	\$363.90
Functional Specialist/ Subject Matter Expert V	\$393.27	\$401.14	\$409.16	\$417.34	\$425.69
Functional Specialist/ Subject Matter Expert IV	\$336.19	\$342.91	\$349.77	\$356.77	\$363.90
Functional Specialist/ Subject Matter Expert III	\$279.09	\$284.67	\$290.37	\$296.17	\$302.10
Functional Specialist/ Subject Matter Expert II	\$253.73	\$258.80	\$263.98	\$269.26	\$274.65
Functional Specialist/ Subject Matter Expert I	\$222.01	\$226.45	\$230.98	\$235.60	\$240.31
Director/Program Manager	\$279.09	\$284.67	\$290.37	\$296.17	\$302.10
Senior Manager	\$196.64	\$200.57	\$204.58	\$208.68	\$212.85
Project Manager	\$177.61	\$181.16	\$184.79	\$188.48	\$192.25
Manager	\$164.92	\$168.22	\$171.58	\$175.01	\$178.51
Senior Consultant	\$145.89	\$148.81	\$151.78	\$154.82	\$157.92
Consultant	\$114.17	\$116.45	\$118.78	\$121.16	\$123.58
Junior Consultant	\$95.15	\$97.05	\$98.99	\$100.97	\$102.99
**Administrative Support II	\$63.43	\$64.70	\$65.99	\$67.31	\$68.66
**Administrative Support I	\$44.40	\$45.29	\$46.19	\$47.12	\$48.06

****Service Contract Act**

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Administrative Support II**	01113 - General Clerk III	05-2103
Administrative Support I**	01112 - General Clerk II	05-2103

SECTION III LABOR CATEGORY DESCRIPTIONS

SENIOR OFFICER

Responsibility: Works directly with the client to set the project agenda. Represents company as the executive with overall responsibility for the project and can take action on behalf of the company appropriate to achieving the project objectives and driving the project objectives toward the stated client desired outcomes and expectations.

Education: Master's Degree in management, finance, engineering, public administration or other business related field.

Experience: This resource is a senior executive in the company with a minimum of 25 years military or business experience including 10 years of significant experience in multiple domains across a broad range of clients. Held consulting or leadership positions in major private or public organizations in areas related to business strategy & transformation, which may include, but not limited to the following business areas: Acquisition, Contracting & Sourcing, Manufacturing and Supply Chain strategy and implementation, IT/ERP development and delivery, large scale, complex program management dealing with the highest levels of client executive leadership.

OFFICER

Responsibility: Works directly with the client to define the project agenda. Represents company as the executive with overall responsibility for the project and can take action on behalf of the company appropriate to achieving the project objectives and driving the project objectives toward the stated client desired outcomes and expectations.

Education: Master's Degree in management, finance, engineering, public administration or other business related field.

Experience: This resource is a senior executive in the company with a minimum of 20 years military or business experience including 6 years of significant experience in multiple domains across a broad range of clients. Held consulting or leadership positions in major private or public organizations in areas related to business strategy & transformation, which may include, but not limited to the following business areas: Acquisition, Contracting & Sourcing, Manufacturing and Supply Chain strategy and implementation, IT/ERP development and delivery, large scale, complex program management dealing with the highest levels of client executive leadership.

EXECUTIVE

Responsibility: Works directly with the client to define the project agenda. Represents company as the executive with overall responsibility for the project and can take action on behalf of the company appropriate to achieving the project objectives and driving the project objectives toward the stated client desired outcomes and expectations.

Education: Master's Degree in management, finance, engineering, public administration or other business related field.

Experience: This resource is a senior executive in the company with a minimum of 15 years military or business experience including 3 years of significant experience in multiple domains across a broad range of clients. Held consulting or leadership positions in major private or public organizations in areas related to business strategy & transformation, which may include, but not limited to the following business areas: Acquisition, Contracting & Sourcing, Manufacturing and Supply Chain strategy and implementation, IT/ERP development and delivery, large scale, complex program management dealing with the highest levels of client executive leadership.

FUNCTIONAL SPECIALIST/SUBJECT MATTER EXPERT V

Responsibility: Expert with extensive knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning direction and applicability of solutions. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, though not necessarily in a managerial capacity, in support of the creation of comprehensive approaches, tools and methods related to Policy, Process, Technology and Organizational change that align with the mission, the objectives and the desired outcomes and expectations.

Education: Master's Degree

Experience: A minimum of 25 years of specialized experience with a deep understanding of and expertise in their specific subject area/field. May have published in professional journals or have been invited to speak professionally in their area of expertise. Recognized as an expert by industry in their specific subject area/field.

FUNCTIONAL SPECIALIST/SUBJECT MATTER EXPERT IV

Responsibility: Expert with extensive knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning direction and applicability of solutions. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, though not necessarily in a managerial capacity, in support of the creation of comprehensive approaches, tools and methods related to Policy, Process, Technology and Organizational change that align with the mission, the objectives and the desired outcomes and expectations.

Education: Master's Degree

Experience: A minimum of 20 years of specialized experience with a deep understanding of and expertise in their specific subject area/field. May have published in professional journals or have been invited to speak professionally in their area of expertise. Recognized as an expert by industry in their specific subject area/field.

FUNCTIONAL SPECIALIST/SUBJECT MATTER EXPERT III

Responsibility: Expert with extensive knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning direction and applicability of solutions. The Functional/Subject Matter Expert is primarily utilized on projects

for their specific expertise, though not necessarily in a managerial capacity, in support of the creation of comprehensive approaches, tools and methods related to Policy, Process, Technology and Organizational change that align with the mission, the objectives and the desired outcomes and expectations.

Education: Master's Degree

Experience: A minimum of 15 years of specialized experience with a deep understanding of and expertise in their specific subject area/field. May have published in professional journals or have been invited to speak professionally in their area of expertise. Recognized as an expert by industry in their specific subject area/field.

FUNCTIONAL SPECIALIST/SUBJECT MATTER EXPERT II

Responsibility: Expert with extensive knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning direction and applicability of solutions. The Functional/Subject Matter Expert is primarily utilized on projects for their specific expertise, though not necessarily in a managerial capacity, in support of the creation of comprehensive approaches, tools and methods related to Policy, Process, Technology and Organizational change that align with the mission, the objectives and the desired outcomes and expectations.

Education: Master's Degree or equivalence

Experience: A minimum of 12 years of specialized experience with a deep understanding of and expertise in their specific subject area/field. May have published in professional journals or have been invited to speak professionally in their area of expertise. Recognized as an expert by client in their specific subject area/field.

FUNCTIONAL SPECIALIST/SUBJECT MATTER EXPERT I

Responsibility: Expert with extensive knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning direction and applicability of solutions. The Functional Specialist/Subject Matter Expert is primarily utilized on projects for their specific expertise, though not necessarily in a managerial capacity, in support of the creation of comprehensive approaches, tools and methods related to Policy, Process, Technology and Organizational change that align with the mission, the objectives and the desired outcomes and expectations.

Education: Master's Degree or equivalence

Experience: A minimum of 10 years of specialized experience with a deep understanding of and expertise in their specific subject area/field. May have published in professional journals or have been invited to speak professionally in their area of expertise.

DIRECTOR/PROGRAM MANAGER

Responsibility: Provides oversight, executive level management and overall direction for concurrent multiple individual projects/tasks within a larger portfolio of related projects/tasks

and/or groups of personnel at multiple locations or serves as the project manager of a large program containing multiple, complex task elements and groups of personnel at multiple locations. Maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on organizational strategic vision and missions. This will include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc. Senior leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

Education: Master's Degree

Experience: Minimum of 15 years of relevant experience in consulting or program or project management related to a planning, administration, finance or technology function.

SEINOR MANAGER

Responsibility: Provides oversight, executive level management and day-to-day management direction for concurrent multiple individual projects/tasks within a larger portfolio of related projects/tasks and/or groups of personnel at multiple locations or serves as the project manager of a large program containing multiple, complex task elements and groups of personnel at multiple locations. Coordinates and directs the activities of other consultants and provides direct consulting support and expertise to clients, including the resolution of project issues, quality control of deliverables, and the presentation of project findings and results to client management. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on organizational strategic vision and missions. This will include subject matter and unique technical knowledge. The Program Manager is responsible for managing multiple contract operations, ensure quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc. Senior leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

Education: Master's Degree

Experience: Minimum of 12 years of relevant experience in consulting or program or project management related to a planning, administration, finance or technology function.

PROJECT MANAGER

Responsibility: Provides day-to-day project management for smaller projects or is the team lead for a work stream within a larger project involving multiple tasks and groups of personnel at multiple locations. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products. Leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Project Manager maintains and manages the client interface at the COTR levels of the client organization.

Education: Master's Degree

Experience: Minimum of 8 years of relevant experience in consulting or program or project management related to an oversight, planning, administration, finance, or technology implementation

MANAGER

Responsibility: Provides day-to-day project management for smaller projects or is the team lead for a work stream within a larger project involving multiple tasks and groups of personnel at multiple locations. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products. Leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and financial solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Project Manager maintains and manages the client interface at the COTR levels of the client organization.

Education: Master's Degree

Experience: Minimum of 5 years of relevant experience in consulting or program or project management related to an oversight, planning, administration, finance, or technology implementation

SENIOR CONSULTANT

Responsibility: Experienced in task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include policy, process, technical, financial and organizational solutions. Organizes, directs, and

coordinates the planning and production of all activities associated with assigned tasks. Leads data-gathering and analysis, conducts research, develops databases and spreadsheets, creates process flow diagrams, drafts project reports, training materials, and other deliverables.

Education: Undergraduate degree

Experience: Minimum of 3 years experience in a relevant professional position, as well as other related experience working in complex organizations in a leadership role

CONSULTANT

Responsibility: Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment and gathers data for more senior team members, conducts Internet and document research, manages team databases and knowledge repositories, takes notes during meetings and interviews, drafts process flow diagrams, contributes to project reports, training materials, and other deliverables.

Education: Undergraduate degree

Experience: Minimum of 2 years experience in a relevant professional position

JUNIOR CONSULTANT

Responsibility: Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require practical experience or theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment and assists project team members with data gathering and research, organizes data and project documents, and assists project manager in the development of deliverables.

Education: Undergraduate degree

Experience: Minimum of one year experience in a relevant professional position

ADMINISTRATIVE SUPPORT II

Responsibility: Assists project staff in organizing and managing project documents; assists project management with general computer, financial, editing, word processing, graphics, and administrative activities.

Education: High School Diploma

Experience: Two years of experience in a relevant professional position

ADMINISTRATIVE SUPPORT I

Responsibility: Assists project staff in organizing and managing project documents; assists project management with general computer, financial, editing, word processing, graphics, and

administrative activities. Has experience in use of desktop applications and has worked in a relevant professional position

Education: High School Diploma

Experience: One year of experience in a relevant professional position.

EXPERIENCE & DEGREE SUBSTITUTION

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa.	
DEGREE	EXPERIENCE EQUIVALENCE
Bachelors	Associate Degree plus 2 years relevant experience, or 4 years relevant experience.
Masters	Bachelors Degree plus 2 years relevant experience, or Associate Degree plus 4 years relevant experience.
Doctorate	Masters Degree plus 2 years relevant experience or Bachelors degree plus 4 years relevant experience.
<u>NOTE:</u> Successful completion of higher education which has not yet resulted in a degree may be counted as 1 for 1 year's of experience for each year of college completed.	